

For Immediate Release

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Corporate Data & Voice Solutions Wins ShoreTel Circle of Excellence Award

***Corporate Data & Voice Solutions Selected for Outstanding Customer Focus, Proficiency,
Growth, and Performance***

October 15th, 2004 – Corporate Data & Voice Solutions today announced it has won the ShoreTel Circle of Excellence Award. ShoreTel, Inc., the innovation leader in enterprise IP telephony, inaugurated the award program this year at its Annual Partner Summit to recognize exceptional achievement by members of its partner program. Corporate Data & Voice Solutions received the award for its outstanding customer focus, performance, commitment, and execution of partner initiatives, as well as its aggressive growth and its ability to win competitive deals.

Corporate Data & Voice Solutions is proud to have received the Circle of Excellence award in such a short period of time. The business was established in July of 2003, with a vision of providing tools to help organizations communicate effectively in a simple and cost conscious approach.

ShoreTel's highly qualified partners consist of VARs, integrators and interconnects that help customers navigate a world of Voice over IP (VoIP) options, including LAN, WAN, call center, voice and data application integration, technology deployment, and training and support. The Circle of Excellence Award is presented to ShoreTel's top 20 partners based on revenue success, technical proficiency, competency development, marketing efforts, and service/support capabilities

“We're extremely pleased to honor Corporate Data & Voice Solutions for its customer focus, commitment to excellence and proven effectiveness in providing service and support to our joint customers,” said Janet Gregory, vice president of worldwide sales for ShoreTel. “Our mission has always been to deliver innovative solutions that facilitate voice-data convergence, accelerate productivity and generate customer delight. Top-of-the-line channel partners such as Corporate Data & Voice Solutions are enabling us to fulfill that mission admirably.”

About ShoreTel, Inc.

ShoreTel is the innovation leader in enterprise IP telephony. The company has shipped its groundbreaking intelligent phones systems since 1998 and continues to outpace the rapidly expanding Voice over Internet Protocol (VoIP) market with technological advances and 100% year-over-year growth. ShoreTel Smart™ technology and a world class channel organization bring the full promise of VoIP to the enterprise, setting new standards for usability and manageability while reducing telecommunications costs. A uniquely distributed architecture extends enterprise-class voice services to every office and outpost, keeping employees fully connected wherever they go. For more information, visit <http://www.shoretel.com> or call 1-877-80SHORE.

For More Information please contact:

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